# KATIE COWELL.

creative director, copywriter

# book smarts.

#### University of Missouri

Missouri School of Jouralism Columbia, MO | May '14 Bachelor of Journalism, Strategic Communication

# **University of Westminster**

School of Media, Arts & Design London, UK | Jan '13-May '13

# skills.

Copywriting Content strategy Digital marketing Branding SFO

Project management Amateur photography Customer service + hospitality

#### contact.

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#### street smarts.

# Creative Director, SYNEK Beer & Wine

Feb '17-Mar'18

Denver. CO

- Leadership: Managed timelines for product launches & major content releases. Worked with the dev team & led a website redesign, sitewide UX audits + improvements & app creation. Led the creation, design & production of marketing materials for investor pitches. Mentored a social media intern.
- Email Strategy: Developed strategies to revive a long-stale email database. Wrote engaging emails that improved open rates & CTR. Dramatically increased email sales, which led to email becoming the top sales driver for the company month-over-month.
- **UX Design:** Redesigned a 3-tier product catalog to improve usability & increase sales. Wireframed the app accompanying an IoT device.
- Branding: Led brainstorms & developed the brand voice + visual standards for SYNEK Wine. Refined & honed the brand standards for SYNEK Beer.

#### Freelance Copywriter

Packaging copy, Happybird

Aug '18

• Long form content, Manufacturing Millionaires

Apr '17-Jul '17

# Content & Community Specialist, Nestle Purina

Sept '14-present

Denver. CO & St. Louis. MO

- Helped build Just Right by Purina, a fledgeling brand specializing in personalized dog food, by executing high-level content strategy & by developing a distinctive brand voice
- Wrote & edited copy for conversion-optimized landing pages, personalized email drip campaigns, brand website, SEO-focused blog posts, infographics, display & remarketing ads, social media posts & Google AdWords
- Advocated for **SEO writing**, link-building & on-page optimization
- Owned DTC communication, managed the social content calendar & developed tactics for on- & offline advocate nurturing

#### Junior Copywriter, Moosylvania

Jun '14-Aug '14

St. Louis, MO

- Wrote digital, print & packaging copy for BACARDÍ, Martini & Rossi, Workshop Vacuums & Friends of Wings
- Helped brainstorm BACARDÍ's Gran Reserva Collection launch, incorporating print, POP & experiential executions for on- & offpremise sites
- Researched, concepted & pitched a new digital acquisition/ engagement strategy for the agency